



**TITLE: Manager, Innovation and Pipeline Development**  
**REPORTS TO: Senior Director, Innovation and Pipeline Development**  
**DEPARTMENT: Innovation and Pipeline**  
**CLASSIFICATION: Permanent, Full-Time**

**ORGANISATIONAL OVERVIEW:**

A resilient, net zero and economically secure world is not possible without a healthy, regenerating ocean. The Ocean, one of the planet's greatest assets, is in crisis. Heating, leading to extreme weather events, sea level rise, and adverse ecosystem changes as well as pollution, overfishing and destructive fishing, rising levels of acidity and biodiversity loss all jeopardise its health. Rebuilding and restoring 'blue nature' means protecting the critical impact buffers and biodiversity reservoirs that provide food, social and economic security to billions of people and businesses across the world.

Immediate and scaled action is needed to build resilience to change. The Ocean Risk and Resilience Action Alliance (ORRAA) is the only not-for profit multi-sector collaboration connecting the international finance and insurance sectors, governments, civil society, and stakeholders from the Global South to pioneer finance products that incentivise investment into coastal and ocean Nature-based Solutions (NBS). Our goal, by 2030, is to activate at least USD\$500million of investment into this space, and in so doing, help build the resilience of at least 250 million climate vulnerable coastal people.

The heart of ORRAA's mission is focused on building the resilience and adaptive capacity of marine and coastal ecosystems and the coastal communities around the world that rely on them. We do this by driving investment into ocean and coastal NBS, as well as through the mitigation of risk multipliers like overfishing and pollution. These solutions will enable the Ocean and the communities which depend on it to thrive, creating greater economic security as well as social and cultural resilience for climate vulnerable coastal communities.

**POSITION SUMMARY:**

ORRAA is seeking a dynamic and experienced manager to support the organisation's Innovation and Pipeline Development (I&PD) team. This role will be integral to ensuring that ORRAA's initiatives and activities run smoothly, supporting the management team in achieving strategic goals. The Manager will work closely with the Senior Director and other

key stakeholders to optimise pipeline development, manage existing projects, and ensure cohesion across the Innovation and Pipeline team and activities.

Working with Chip Cunliffe, Senior Director, I&PD, and collaborating with cross-functional teams, ORRAA members and other key stakeholders, this position will drive forward ORRAA's strategic goal to rapidly increase investment into sustainable investment initiatives and projects that expand and protect coastal and ocean nature to enable greater resilience.

### **RESPONSIBILITIES:**

- Manage the I&PD team to implement, refine, and grow the pipeline and work with the Senior Director to achieve ORRAA's annual goals that contribute to its long-term strategy.
- Coordinate, support, promote and develop the Ocean Resilience Innovation Challenge (ORIC), including high-level relationship management.
- Oversee the design, development and integration of any new systems, processes and metrics required for sourcing, screening, supporting, learning from and evaluating new project opportunities for the I&PD team.
- Oversee the continued development of projects such as the Coastal Risk Index, Vessel Viewer and other special projects as directed by the Senior Director.
- Oversee the design, development and rollout of ORRAA's Solutions & Knowledge Network.
- Support and cultivate relationships with agreed ORRAA members, and project partners, looking to leverage opportunities for collaboration aimed at developing ORRAA's work.
- Support and manage, as needed, potential, active and ongoing subgrant partners and projects.
- Work closely with ORRAA's Operations team to ensure the management of subgrants run smoothly and efficiently.
- Work collaboratively with ORRAA's Development team to provide information and reports for ORRAA grant proposals or reports.
- Work closely with ORRAA's Communications team to ensure smooth and clear communication of the I&PD work.
- Work collaboratively across ORRAA teams to ensure that the work of the I&PD team is integrated and understood and that the same is true for the I&PD team with regards to the rest of the organisation's work.
- Represent and speak on behalf of ORRAA at external meetings, events, conferences, and other engagements that advocate for policies and practices that promote ORRAA's mission.

### **REQUIRED & PREFERRED SKILLS:**

The successful candidate will excel in the following areas:

- A master's degree in sustainable/nature finance, economics, environmental science, ocean or climate policy, or a related field.
- Experience (minimum 5-7 years) working in nature or climate finance, sustainable development, or a related role.
- A strategically focused mindset with outstanding organisational and project management skills to deliver outputs and outcomes aligned with ORRAA's mission, goals and objectives.
- Proven ability to manage teams of people, develop and manage productive relationships with partners, consultants and others who contribute to the development and delivery of projects.
- Fluency in verbal and written English. Competency in additional languages is welcomed.
- Excellent writing, editing and verbal communication skills adaptable to a variety of audiences.
- Strong interpersonal skills and a strong collaborative spirit and ability to make decisions. Practical problem-solving skills to help manage situations quickly and effectively.
- Ability to meet deadlines and, when needed, to work under pressure for urgent and unexpected priorities.
- Flexibility and willingness to multi-task and help others.
- A team-player with ability to work both independently as well as cooperatively with stakeholders across multiple time zones.
- Highly organised and mission driven.
- Able to bring humour, humility and kindness to your work.

## **WORK ENVIRONMENT**

- Competitive salary.
- This position is a full-time role.
- Our work is global, fully remote, and conducted virtually. We each work flexible hours to accommodate multiple time zones.
- We may arrange additional in-person meetings at various locations throughout the year.
- International travel will be expected as needed and as safety allows.
- The ORRAA team takes a break at the end of each calendar year for approximately 7-10 days.

## **CANDIDATE APPLICATIONS:**

Applications should include a CV/resume, a cover letter outlining how your skills and experience will benefit ORRAA, and your salary expectations [at this link](#). **Your CV/resume and cover letter should be uploaded as one document.** Applications will be assessed on a rolling basis. Only short-listed candidates will be contacted. The successful candidate

must be authorised to work in their country of residence. Work visas and relocation expenses are not available for this position.

**DATA PRIVACY:**

Please note that any personal data submitted to ORRAA as part of the job application process will be processed in accordance with the GDPR and related UK data protection legislation, for more information regarding GDPR please see: <https://www.gov.uk/government/publications/guide-to-the-general-data-protection-regulation>

**EQUAL OPPORTUNITY EMPLOYER:**

Entry into employment with the ORRAA and progression within employment will be determined only by personal merit and the application of criteria which are related to the duties of each post and the relevant salary structure. In all cases, ability to perform the job will be the primary consideration. No applicant or member of staff shall be discriminated against because of age, disability, gender reassignment, marriage or civil partnership, pregnancy or maternity, race, religion or belief, sex, or sexual orientation.

No terminology in the advert or job description is intended to discriminate on the grounds of a person's gender, marital status, race, religion, colour, age, disability or sexual orientation. Every candidate will be assessed only in accordance with their merits, qualifications and abilities to perform the duties of the job.